



## **INVITATION TO TENDER**

### **TEASIMED Project**

#### **TASK 2 “Consolidation of common technical regulatory frameworks”**

#### **Activity 2 “Monitoring and Implementation of the Guidelines for the Mediterranean Grid Codes”**



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## 1. PART A - Technical Specifications

### 1. Introduction

Med-TSO - Mediterranean Transmission System Operators, is a legally recognized association established in Rome on April 19<sup>th</sup>, 2012, involving the Mediterranean companies performing the activity of transmission system operators (hereinafter “TSO”).

Med-TSO has legal headquarters at Terna S.p.A., in viale Egidio Galbani 70, 00156 Rome - Italy and Operational Headquarters at Terna S.p.A., in via della Marcigliana, 911 - 00138 Rome – Italy.

Med-TSO is promoting the Project entitled “Towards an Efficient, Adequate, Sustainable and Interconnected MEDiterranean power system” (hereinafter the "TEASIMED Project") which is co-funded by the European Commission and will address the following main objectives:

- a) Update of the Mediterranean Masterplan (MMP), i.e. the multi-annual Transmission Network Development plan and improvement of methodologies for its delivery;
- b) Consolidation of the common technical regulatory framework;
- c) Identification and put into operation of some selected Interconnected Electricity Exchange Zones (IEEZ), with a view to increasing electricity exchanges in the region;
- d) Optimized planning capacities and operation procedures;
- e) Med-TSO Knowledge Sharing System;
- f) Efficient support to the UfM Regional Electricity Market Platform, in close collaboration with the Association of the Mediterranean Regulators for Energy, MedReg.

Monitoring and Implementation of the Guidelines for the Mediterranean Grid Codes (hereinafter “MedGridCode”) is the second activity (hereinafter “Activity 2”) to be performed within the TEASIMED Project, whose ultimate objective is to propose the Grid Code Guidelines for the key areas of convergence among the involved power systems, namely to improve the integration OF Med-TSO Members. Such Guidelines should be focused on the key areas to be identified through a survey and should also include the results of the previous work carried out by Med-TSO in previous projects for developing a common approach to the grid code.

Med-TSO’s organization comprises several Technical Committees, according to areas of specialization required for the delivering the different Tasks, namely: Planning, Economic Studies and Scenarios, Regulation, Operation and Knowledge Sharing. Technical Committee Regulation is responsible for delivering, among other, Activity 2.

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Med-TSO TEASIMED Project

Call for tender: Activity 2 – Monitoring and Implementation of the Guidelines for the Mediterranean Grid Codes



## 2. Scope of work of this Tender

The main purpose of this Call for Tender is to procure specialized services for drafting the proposal of a complete Mediterranean Network/Grid Code Guidelines and to identify the main hurdles for its practical implementation.

The sequenced outcomes to be provided by the Service Provider include the following activities.

- 1) **Analysis and summary of the work already developed in the Mediterranean Projects I and in the Mediterranean Projects II**, concerning the development of the Grid Code Rules and Guidelines, identifying the current situation and the key priority areas for the development of a “MedGridCode”, i.e. ideas for next steps for the development of harmonized Grid Codes and Guidelines for the 2020-2030 period. This analysis should be finalized in an Interim Report.
- 2) **Survey** on the applicability and alignment with current needs that collect the feedback of relevant sector stakeholders, including public authorities, private organizations, industry associations and other relevant entities. Recipients of the Survey will receive the Interim Report (as referred at point 1), in order to provide the target audience with a clear picture of the current status and to ease the identification of key priority areas for the next developments.
- 3) **Diagnosis Survey Report**, containing the analysis of the answers to the survey received from stakeholders, which will conform the basis for the development of next outcome;
- 4) **Proposal for Mediterranean Grid Code Guidelines** (semantic structure and matters regulated by each structural element, plus the sequenced steps of a roadmap for development and the identification of barriers for the implementation), integrating the existing work already developed in Med-TSO’s previous projects, as referred in 1), and the feedback collected through the survey embodied into the Final Report.

## 3. Service Provider profile requirements

The Service Provider shall fulfil the following requisites:

- Proven experience in Electricity Sector Regulation, Legislation and Benchmark Studies.
- Demonstrated ability to work in a multicultural and multi-ethnic environment.
- Demonstrated experience in stakeholder engagement since it will be required to manage a public survey.
- Fluency in oral and written English and French.

## 4. Timetable of Service Provider Deliveries.

Milestone	Deliverable	Deadline
1	Interim Report	+45 days from contract's signature
2	Diagnosis Survey Report	+120 days from the end of MS1
3	Proposal of a Mediterranean Grid Code Guidelines	+90 days from the end of MS2

## 5. Timetable for the call for tenders process

Stages	Indicative period
a) Publication of the call	10 May 2021
b) Deadline for submitting applications	30 May 2021
c) Evaluation period	31 May – 25 June 2021
d) Information to tenderers	by 5 July 2021
e) Signature of contract	second week of July 2021
f) Starting date of the activity	third week of July 2021

## 6. General Conditions

The Service Provider must be aware that the activity is co-funded by the EC and subject to all EU standard procedures.

All the documents proposed by the Service Provider are subject to approval. The approval does not change the responsibility of the Service provider on the final result. All the documents can be updated during the activity, whenever unpredictable facts arise. In all cases, major changes introduced by the Service Provider have to be notified to Med-TSO for approval. The final documentation has to be consistent with the activity, in terms of scope and time.

## 7. Timing

The Contract will enter into force on the date of its signature and will end on 31 December 2022. The activities referred to in art. 2 shall be fulfilled following the chronological schedule of fulfillment of the activities agreed with Med-TSO.

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## 2. PART B Procedures and evaluation criteria

### 8. Tenderers

The tender is organized by invitation.

The Service Provider will present its CV according to the knowledge and skills requested and names and CVs of the proposed experts who will work in the contract must be clearly declared. The substitution of an expert can only take place with an expert with similar professional experience and, in every case, the substitution must be approved by Med-TSO.

### 9. Procedure for the Submission of Proposals

The tendering Service Provider shall submit its Proposal in three folders, named:

1. “[NAME OF THE TENDERER\_Folder A]”
2. “[NAME OF THE TENDERER\_Folder B]”
3. “[NAME OF THE TENDERER\_Folder C]”

**Folder A** - *Administrative documentation* –the following documents shall be included:

- i. This request for offer, signed by the legal representative of the Service Provider, with a copy of its ID attached; the request can also be signed by a solicitor of the legal representative and, in this case, a certified copy of the attorney has to be attached;
- ii. A valid chamber of commerce Service Provider registration for the Service Provider.

**Folder B** – *Economic offer* - the cost of the work including VAT, taxes, expenses, contributions and other due fiscal charges, according to the applicable law of the Service Provider, shall be indicated. The offer shall include details about working days of the different experts (if more than one) and the cost per day of each professional involved.

The Economic offer shall be signed by the legal representative of the Service Provider, with a copy of its ID attached; the offer can also be signed by a solicitor of the legal representative and, in this case, a certified copy of the attorney has to be attached.

**Folder C** - *Technical offer* – how the activity will be performed shall be described, as well as how the Service Provider will fulfill the requirements of this call, with specific mention of relevant experience and any other information required by the request for offer.

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The Technical offer shall not include any economic information. **Any violation of this requirement will determine the exclusion of the Service Provider from the bidding procedure.**

The Technical offer shall be signed by the legal representative of the Service Provider, with a copy of its ID attached; the offer can also be signed by a solicitor of the legal representative and, in this case, a certified copy of the attorney has to be attached.

Financial and Technical offers shall be drawn in English.

**Folders A, B, and C shall be sent by electronic mail to [tenders@med-tso.com](mailto:tenders@med-tso.com). This email shall have as object: “MedGridCode” and it shall contain a link to download the folders (Dropbox, WeTransfer or similar tools are accepted).**

The deadline for the submission of the proposal is 30 May 2021. The date of the email received will be valid.

Med-TSO reserves the right to verify self-attested titles, competencies and experiences and the faculty of this Administration to not proceed to the award shall not be affected.

Any requests for additional information should be made exclusively in writing by e-mail to [tenders@med-tso.com](mailto:tenders@med-tso.com). However, if there is a need to have other information, Med-TSO Secretariat may contact the tenderer for this purpose during the evaluation process.

## 10. Award Criteria

The offers will be evaluated according to the following scoring table:

EVALUATION ELEMENTS		MAXIMUM SCORE
1	REFERENCES AND TECHNICAL OFFER	60
2	ECONOMICAL OFFER	40
<b>TOTAL</b>		<b>100</b>

## 11. Score assignment

Criteria and Scores	Score
<b>Qualifications and competence of key personnel</b>	10
<ul style="list-style-type: none"> <li>- Knowledge of English and French is mandatory</li> <li>- Skills in communication, specific information provided by candidate</li> </ul>	
<b>References and Background</b>	10
<ul style="list-style-type: none"> <li>- Experience in working in a high-level Team in EU financed project.</li> <li>- Knowledge and previous experiences in the Mediterranean Region will be considered as a plus.</li> </ul>	
<b>Specific knowledge and experience</b>	20
<ul style="list-style-type: none"> <li>- Proved experience in the field of Electricity Sector Regulation, namely Network Codes.</li> <li>- Proved experience in Electricity Regulation/Legislation and Benchmark Studies.</li> </ul>	
<b>Quality of technical proposal (max 5 pages), including detailed work programme</b>	20
<ul style="list-style-type: none"> <li>- Project Management</li> <li>- Offer improvement of the ToR</li> </ul>	-

The tenderer obtaining the highest combined technical and economical score is invited to a negotiation and will receive a draft contract according to Italian law.

The formula for **Economic offer evaluation** is:

$$ES = 100 \times CP/EP$$

where ES is the Economic Score, CP is the value of the Cheapest Proposal and EP is the value of the Economic Proposal under consideration.

**The tenderer obtaining the highest combined Technical and Economic score is invited to a negotiation.**





## 12. Confidential Information

Any non-public information of confidential or proprietary nature, whether of a commercial, financial or technical nature related to the object of this call, or all information otherwise exchanged between Med-TSO and the tenderer shall be deemed to be “Confidential Information”.

“Confidential Information” shall not be used or exchanged for purposes other than in direct relation with the object of this call.

It is also considered the possibility that any Med-TSO Member could require a specific NDA to be signed by the tenderer.

## 13. Disputes

For any and all disputes that may arise between the tenderer and the Association, the Court of Rome has exclusive jurisdiction for the interpretation, execution and for everything that is relevant for this assignment.